



Hensley Retail & Distribution LLC

301 State Highway C, Suite C • Seymour, MO 65746
sales@scentosbeads.com • www.scentosbeads.com • Manufactured in the USA



2026 Wholesale Price Sheet

Scentos Laundry Scent Booster®

Effective: August 9, 2026

FOB Seymour, MO

PACKAGED GOODS

PACKAGE	FILL / QTY	UNITS PER PALLET	MIN. ORDER	WHOLESALE
4x6 Mylar Bag	½ pint • approx. 8 oz.	—	\$500 order	\$1.22 / ea.
750 mL Bottle	750 mL • 25.4 fl. oz.	600 30 cases of 20	\$500 order	\$7.20 / ea.
1 Gallon Mylar Bag	6 lbs.	—	\$500 order	\$19.50 / ea.
1 Gallon Standard Round Container	1 gal.	150	\$500 order	\$21.00 / ea.
1 Gallon Upgraded Square Container w/ hinge lid	1 gal.	150	\$500 order	\$22.50 / ea.
2 Gallon Bucket	2 gal.	70	\$500 order	\$37.00 / ea.
30 lb. Case	30 lbs.	36	\$500 order	\$75.00 / ea.
5 Gallon Bucket	5 gal.	36	\$500 order	\$80.00 / ea.
55 Gallon Drum	approx. 380 lbs.	2	1 drum	\$1,090.00 / drum

Flat pricing: packaged goods are not tiered — there are no volume discounts or quantity breaks on the prices above. Orders have a \$500 minimum before tax and shipping, which you can mix across any products. We do not weigh pre-filled buckets to a minimum; every container is filled full.

BULK GAYLORD PRICING

Billed per pound • 1,200–1,800 lbs. per gaylord

PROGRAM	GAYLORD WEIGHT	MINIMUM ORDER	PRICE / LB.
Gaylord — Permanent Fragrances	1,200–1,800 lbs.	1 gaylord	\$2.60
Gaylord — Temporary / Overstock Fragrances	1,200–1,800 lbs.	1 gaylord	\$2.30
Gaylord — Customer-Supplied Fragrance Oil Customer ships us the fragrance oil; we manufacture to your scent	1,200–1,800 lbs.	1,200 lbs.	\$2.16
Gaylord — B Grade / Off-Spec Color out of spec — performs identically	varies	full gaylord	\$1.80

Customer-supplied oil: customer furnishes fragrance oil to our specification, shipped to our Seymour, MO facility at the customer's expense. Requires a signed **Hensley Customer Fragrance Oil Waiver**; no development retainer applies. **Custom fragrance development:** \$300 non-refundable retainer, credited toward your first order — only when our designers develop the scent. **B Grade:** may not be marketed under the Scentos Laundry Scent Booster brand. Availability varies.

WHY SCENTOS LAUNDRY SCENT BOOSTER

Micro-encapsulation technology. Fragrance is sealed inside micro shells engineered to survive the wash cycle and dryer heat. The shell wears away over time, releasing fragrance for weeks after the load is done. Our fragrance will match or outlast any competitor on the market.

American made, American sourced. Manufactured at our facility in Seymour, Missouri from domestically sourced ingredients. No overseas guesswork on dissolution or fragrance retention — 100% of our product dissolves in the washer. Customers are welcome to tour our warehouse anytime.

SUPER WHOLESALER/DISTRIBUTOR PROGRAM

Our lowest pricing — volume gaylord buyers

Gaylords only • no contracts

TEMPORARY / OVERSTOCK

\$2.10 / lb.

Standard wholesale ~~\$2.30~~ • save \$0.20/lb.

PERMANENT FRAGRANCES

\$2.20 / lb.

Standard wholesale ~~\$2.60~~ • save \$0.40/lb.

CUSTOMER-SUPPLIED FRAGRANCE OIL

\$1.95 / lb.

Standard tolling ~~\$2.16~~ • save \$0.21/lb.

MINIMUM ORDER QUANTITY: 7 or more gaylords per order — each gaylord 1,200 lbs. minimum, up to 1,800 lbs. **Order floor: 8,400 lbs.** (typical full order 8,400–12,600 lbs.)

Customer-supplied fragrance oil: you furnish the raw fragrance oil to our specification, shipped to our Seymour, MO facility at your expense; encapsulation, dye and base are ours. A signed **Hensley Customer Fragrance Oil Waiver** must be on file before production begins. Premium / high-load encapsulation quoted separately. No development retainer applies when you supply your own oil.

PROGRAM ADVANTAGES

- Priority position in our manufacturing schedule — your order runs first.
- The lowest pricing offered to any customer.
- First notification and priority access to new temporary / overstock fragrances.
- Direct line to the owner of Hensley Retail & Distribution LLC.
- No contracts — simply maintain volume to keep your status.

REQUIREMENTS

- Minimum 7 gaylords per order (1,200–1,800 lbs. each).
- Established business with a demonstrated ability to move large volume.
- Current state sales tax certificate on file.
- Buyer arranges and schedules their own freight.
- Represent the Scentos Laundry Scent Booster brand professionally and ethically.

ORDERING, FREIGHT & TERMS

Minimum Order

Standard wholesale orders require a \$500 minimum, before tax and shipping, which may be mixed across any products. Anything packaged in a 55 gallon drum or larger — drums, gaylords, super sacks and totes — carries its own minimum, shown on page 1.

Custom Fragrance Development

Want a scent of your own? Our fragrance designers will develop it with you for a **\$300 retainer**. The retainer is **non-refundable**, but it is credited in full toward your first order of that fragrance. It applies only when we handle the development — there is no retainer if you supply your own fragrance oil.

Required Paperwork

Copy of your state tax certificate • New customer form • Form MO-149 (Missouri customers only) • Hensley Customer Fragrance Oil Waiver (customer-supplied oil only)

Shipping

We ship nationwide and work to secure the best available freight rates. We can arrange shipping for you or coordinate with your logistics provider on a carrier of your choosing — super wholesaler / distributor orders included. Arranging your own pickup? Email the BOL to sales@scentosbeads.com. We are not responsible for damage occurring in transit.

Storage & Care

Keep containers and gaylords sealed. Store at room temperature in a cool, dry area away from heat, direct sun and humidity. Moisture may cause clumping — use dry scoops and hands only.

BRANDING & TRADEMARK NOTICE

Product may be sold under the **Scentos Laundry Scent Booster®** brand, unbranded, or private-labeled under your own mark. It may **not** be advertised as any other registered brand (e.g. Unstoppables, Snuggle) — grounds for removal as a customer, and may bring legal action from that brand owner. B Grade / off-spec product may not carry the Scentos Laundry Scent Booster brand.

Hensley Retail & Distribution LLC

301 State Highway C, Suite C • Seymour, MO 65746
sales@scentosbeads.com • www.scentosbeads.com

Prices FOB Seymour, MO. This 2026 schedule supersedes prior pricing and may change with notice. Sales tax applies unless a valid resale certificate is on file. Quotation only — not an invoice.